

Case Study 5: 20+ Year Fleet Partnership Supporting 40+ Vehicle Procurement

Client Overview

Allied Welsh Ltd – A contractor requiring fully prepared commercial vehicles to support operational teams.

The Challenge

Allied Welsh required fast quotes, competitive fixed pricing, fixed delivery dates, pre-delivery preparation (ply lining and security locks), part exchange handling, and competitive finance options – all delivered through a straightforward process.

The Solution

PureVans streamlined procurement into a repeatable system: rapid responses, fixed competitive pricing, pre-delivery vehicle preparation, PX handling, finance options, and clear invoicing.

The Results

- 40+ vehicles supplied
- 20+ year retained partnership
- Fully prepared vehicles delivered ready for work
- Seamless finance and PX handling

Client Testimonial

“I email a request with our requirements and quickly receive available vehicles and prices which do not alter and are very competitive. Delivery dates are fixed, vans are ply lined with security locks pre-delivery, PX vehicles are taken if required, and finance can be arranged at competitive rates. My experience has always been brilliant, professional service each and every time.”

— Dave Edgecombe, Director, Allied Welsh Ltd