

Case Study 1: 10-Year Fleet Partnership Supporting Continuous Business Growth

Client Overview

Hope & Clay Construction – A specialist construction and groundworks company requiring reliable commercial vehicles for daily operational efficiency.

The Challenge

Hope & Clay required a dependable long-term fleet partner to consistently source Peugeot Partner and Citroën Berlingo vans. With vehicles central to day-to-day site operations, delays or poor service could directly impact productivity. The business needed smooth fleet replacement cycles and efficient service with minimal administrative burden.

The Solution

PureVans established a long-term supply partnership built on proactive fleet planning, efficient ordering and delivery processes, and clear communication. By understanding the rhythm of the client's replacement cycles, PureVans ensured continuity and operational stability.

The Results

- 10-year retained partnership
- Continuous fleet replacement strategy
- Reliable supply of key commercial vehicle models
- Zero operational disruption
- Long-term trust and repeat business

Client Testimonial

“We have been using PureVans for 10 years to source our fleet of Peugeot Partner and Citroën Berlingo Vans. We have always found the team at Pure Vans knowledgeable, efficient and always provide the correct customer service. We will continue to use PureVans for our continual fleet replacement.”

— James Hope, Hope & Clay Construction